



GRABSA
TRADERS LIMITED

COMPANY PROFILE

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COMPANY OVERVIEW



Grabsa Traders Ltd

is a multi-sector trading company built on the pillars of quality, reliability, and international business excellence. The company specializes in the procurement, distribution, and supply of essential commodities and industrial products across Africa, the Middle East and global markets.

Our core operations revolve around:



- ◎ Food Commodities Trading
- ◎ Agricultural Inputs & Smart Farming Solutions
- ◎ Industrial Machinery & Equipment Supply
- ◎ Building and Construction Materials
- ◎ Medical and Pharmaceutical Equipment
- ◎ Oil & Gas Supplies and Energy Products
- ◎ Advanced Logistics, Clearing & Forwarding

We operate as a strategic trader reputable global manufacturers with African markets, ensuring consistent supply, compliance, and cost efficiency. Grabsa Traders Ltd prides itself on its strong networks, professional negotiation capability, and highly secure trade procedures, enabling the delivery of both bulk and specialized products.

The company has earned a reputation for:



- ◎ Transparent dealings
- ◎ Fast response time
- ◎ Competitive pricing
- ◎ Strong documentation compliance
- ◎ Quality assurance at all stages
- ◎ Efficient logistics and on-time delivery

Grabsa Traders Ltd is committed to becoming a global trader that supports industrial growth, food security, and economic development.



VISION



To establish Grabsa Traders Ltd as a globally respected trading powerhouse, recognized for its reliability, ethical business practices, and value-driven supply-chain solutions that transform industries, support national economies, and enhance the quality of life for communities across Africa and beyond.



MISSION



To deliver world class trading services by sourcing high quality products, providing efficient logistics, and building sustainable partnerships that empower businesses, industries, and governments.

We aim to simplify international trade through professional management, market intelligence, compliance excellence, and unmatched customer support.





COMPANY OBJECTIVES

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Strategic Objectives

1. Expand Grabsa's footprint in global markets including Asia, Middle East, Europe, and Latin America.
2. Build long-term alliances with manufacturers and high-capacity suppliers.
3. Strengthen financial partnerships to support large-volume international trade.
4. Position Grabsa as a preferred supplier for governments, NGOs, and major corporates.

B

Operational Objectives

5. Improve efficiency through digitalization and smart supply-chain tools.
6. Adopt internationally recognized quality control and certification processes.
7. Strengthen internal teams with continuous training and skills development.
8. Create a strong risk-management system to reduce trade vulnerabilities.

C

Growth & Development Objectives

9. Diversify product lines to respond to emerging market demands.
10. Establish physical presence in regional trading hubs: Dar es Salaam, Nairobi, Dubai, Guangzhou, Lusaka, Kigali, and Kampala.
11. Invest in warehousing facilities and distribution centers.
12. Build a sustainable corporate culture driven by ethics and innovation.



COMPANY CORE VALUES



INTEGRITY AND ETHICAL CONDUCT

We strictly follow ethical trade practices, ensuring transparency in pricing, documentation, and communication at all times.

EXCELLENCE IN SERVICE DELIVERY

We are committed to meeting international standards in procurement, packaging, logistics, and customer support.

PROFESSIONALISM

Our team maintains the highest standards in communication, negotiation, documentation, and supply-chain management.

CUSTOMER CENTRIC APPROACH

We understand that every client is unique. We tailor solutions to guarantee satisfaction and long-term partnerships.

INNOVATION & CONTINUOUS IMPROVEMENT

We continuously explore smarter ways of doing business, integrating technology for real-time tracking, quality inspection, and faster decision-making.

SUSTAIN ABILITY & RESPONSIBILITY

We promote environmentally friendly products, support local farmers, and ensure fair trade practices that uplift communities.



COMPANY PRODUCT PORTFOLIO



A

FOOD COMMODITIES

Grabsa supplies bulk and retail food commodities supporting:

National reserves
Government institutions
Supermarkets and wholesalers
Humanitarian relief agencies
(e.g., WFP, NGOs)
Export and transit trade

Products include:
Sugar (ICUMSA 45-1200)

Rice varieties:
IR64, Jasmine, Basmati, Sella, Pishori
Wheat grain & flour
Maize, maize flour, bran

Pulses:
pigeon peas, kidney beans, black beans,
green grams
Edible oils (sunflower, soybean, palm)
Animal feed ingredients (soya cake,
sunflower cake, cotton seed)

B

AGRICULTURAL INPUTS AND FARM SUPPLIES

We support modern
farming through:

Fertilizers
(NPK, UREA, DAP, CAN,
Organic fertilizers)

Agrochemicals
(herbicides, pesticides,
fungicides, growth enhancers)

Certified seeds for large-scale
farming

Drip irrigation systems

Greenhouse materials, irrigation pumps,
and solar-powered systems



C MACHINERY & INDUSTRIAL EQUIPMENT

We supply industries, factories, and construction companies with:

- Agro-processing machines (mills, crushers, oil extractors)
- Construction machinery (mixers, bulldozers, cranes)
- Mining and drilling equipment
- Packaging and processing lines for food production
- Industrial electrical generators
- Water pumps and irrigation machines

D BUILDING & CONSTRUCTION MATERIALS

Products include:
Industrial cement
Steel bars (TMT), coils, mesh wires
Roofing sheets (aluminium, galvanized)
Plumbing materials (PVC, HDPE, GI pipes)
Electrical fittings, wiring, lighting
Tiles, sanitary ware, interior finishing materials

E MEDICAL AND PHARMACEUTICAL EQUIPMENT

We supply to:

Clinics
Hospitals
Laboratories
NGOs and medical programs

Products:

- Diagnostic machines (ultrasound, X-ray, monitors)
- Lab equipment (centrifuges, microscopes, analyzers)
- Hospital furniture
- PPE and emergency kits
- Pharmacy consumables

F OIL & GAS

Diesel
Petrol
Kerosene
Industrial lubricants
LPG gas cylinders & accessories
Bulk fuel supply to industries and fleets



SERVICES



1

INTERNATIONAL TRADING.

- Negotiating pricing and supply agreements
- Quality checks and factory audits
- Pre-shipment inspections and loading supervision

2

EXPORT & IMPORT FACILITATION

- Managing all customs clearance
- Document preparation
(COO, invoices, packing list, BL, insurance)
- Handling port operations
- Duty & tax advisory

3

LOGISTICS & TRANSPORT SERVICES

- Inland transport for bulk cargo & containers
- Cross-border trucking
- Warehousing and consolidation services
- Last-mile delivery

4

COMMODITY TRADING & BROKERAGE

- Bulk sourcing for regional buyers
- Secure trade procedures
(ICPO, SPA, LC, SBLC, BG, TT)
- Risk-management through verified suppliers and inspection companies

5

INDUSTRIAL SUPPLY SOLUTIONS.

- Turnkey supply for factories, construction companies, and mining operations
- Tailor-made procurement packages
- After-sales support and spare parts sourcing

6

PROJECT & TENDER SUPPLY.

- Supplying goods for government tenders
- NGO humanitarian programs
- Construction and infrastructure projects

7

MARKET RESEARCH & ADVISORY SERVICES.

- Commodity price intelligence
- Supplier evaluation
- Feasibility analysis
- Trade risk assessment



COMPETITIVE ADVANTAGES

Reliable Global Network

Years of partnerships with manufacturers ensure stable supply and competitive pricing.

Strong Documentation & Compliance

We meet all international standards:

- SGS
- BV
- ISO-certified manufacturers

Customs regulations

Trade financing documentation

Multisector Expertise

Our diversified portfolio allows us to serve multiple industries efficiently.

Fast and Efficient Logistics

Ability to supply across East Africa, SADC, COMESA, and global destinations.

Strong Leadership

Experienced management ensures excellent decision-making and quick execution.

Financial Integrity

Transparent payment procedures and secure financial workflows.

Customer-Oriented Structure

Each client gets a dedicated account manager.



A Word from **THE FOUNDER**



Grace peter Sanga.

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FOUNDER AND CEO.
of Grabsa Traders Ltd

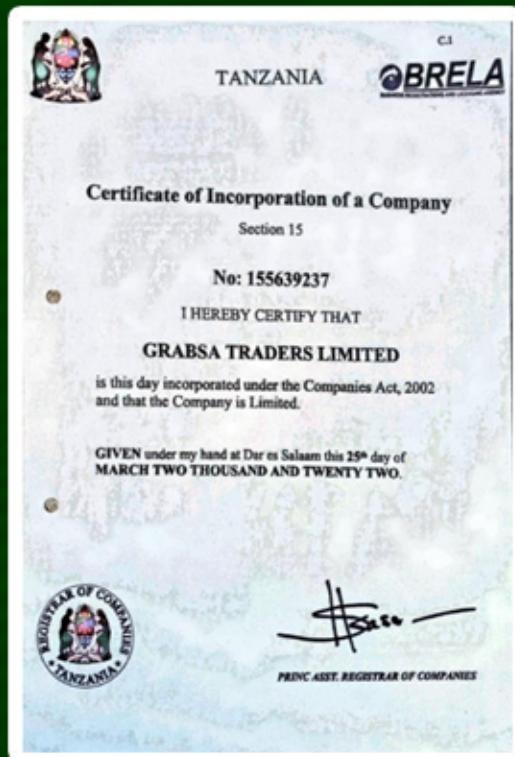
"Grabsa Traders Ltd was founded on a vision to create a trusted bridge between global suppliers and African markets. Our goal is not only to supply products but to support development, industrial growth, and the future of trade in Africa.

Every day, we strive to deliver excellence—through transparent procedures, strong partnerships, and an unshakable commitment to integrity. We believe in long-term relationships, in empowering our clients, and in building a company that stands for reliability and value.

*With Grabsa, your business is not just another transaction
it is a partnership, a collaboration, and a shared journey toward
growth and prosperity."*



Company CERTIFICATES



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COMPANY PROFILE



“We aim not just to trade goods,
but to trade impact, building networks
that create value for generations to come”



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Dar es salaam - Tanzania