



**GRABSA**  
TRADERS LIMITED

# **COMPANY** **PROFILE**

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# COMPANY OVERVIEW



## Grabsa Traders Ltd

is a multi-sector trading company built on the pillars of quality, reliability, and international business excellence. The company specializes in the procurement, distribution, and supply of essential commodities and industrial products across Africa, the Middle East and global markets.

### Our core operations revolve around:



- ⦿ Food Commodities Trading
- ⦿ Agricultural Inputs & Smart Farming Solutions
- ⦿ Industrial Machinery & Equipment Supply
- ⦿ Building and Construction Materials
- ⦿ Medical and Pharmaceutical Equipment
- ⦿ Oil & Gas Supplies and Energy Products
- ⦿ Advanced Logistics, Clearing & Forwarding

*We operate as a strategic trader reputable global manufacturers with African markets, ensuring consistent supply, compliance, and cost efficiency. Grabsa Traders Ltd prides itself on its strong networks, professional negotiation capability, and highly secure trade procedures, enabling the delivery of both bulk and specialized products.*

### The company has earned a reputation for:



- ⦿ Transparent dealings
- ⦿ Fast response time
- ⦿ Competitive pricing
- ⦿ Strong documentation compliance
- ⦿ Quality assurance at all stages
- ⦿ Efficient logistics and on-time delivery

Grabsa Traders Ltd is committed to becoming a global trader that supports industrial growth, food security, and economic development.





## VISION



To establish Grabsa Traders Ltd as a globally respected trading powerhouse, recognized for its reliability, ethical business practices, and value-driven supply-chain solutions that transform industries, support national economies, and enhance the quality of life for communities across Africa and beyond.



## MISSION



To deliver world class trading services by sourcing high quality products, providing efficient logistics, and building sustainable partnerships that empower businesses, industries, and governments.

We aim to simplify international trade through professional management, market intelligence, compliance excellence, and unmatched customer support.







# COMPANY OBJECTIVES

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## Strategic Objectives

1. Expand Grabsa's footprint in global markets including Asia, Middle East, Europe, and Latin America.
2. Build long-term alliances with manufacturers and high-capacity suppliers.
3. Strengthen financial partnerships to support large-volume international trade.
4. Position Grabsa as a preferred supplier for governments, NGOs, and major corporates.

B

## Operational Objectives

5. Improve efficiency through digitalization and smart supply-chain tools.
6. Adopt internationally recognized quality control and certification processes.
7. Strengthen internal teams with continuous training and skills development.
8. Create a strong risk-management system to reduce trade vulnerabilities.



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## Growth &amp; Development Objectives

9. Diversify product lines to respond to emerging market demands.
10. Establish physical presence in regional trading hubs: Dar es Salaam, Nairobi, Dubai, Guangzhou, Lusaka, Kigali, and Kampala.
11. Invest in warehousing facilities and distribution centers.
12. Build a sustainable corporate culture driven by ethics and innovation.



# COMPANY CORE VALUES



## INTEGRITY AND ETHICAL CONDUCT

We strictly follow ethical trade practices, ensuring transparency in pricing, documentation, and communication at all times.

## EXCELLENCE IN SERVICE DELIVERY

We are committed to meeting international standards in procurement, packaging, logistics, and customer support.

## PROFESSIONALISM

Our team maintains the highest standards in communication, negotiation, documentation, and supply-chain management.

## CUSTOMER CENTRIC APPROACH

We understand that every client is unique. We tailor solutions to guarantee satisfaction and long-term partnerships.

## INNOVATION & CONTINUOUS IMPROVEMENT

We continuously explore smarter ways of doing business, integrating technology for real-time tracking, quality inspection, and faster decision-making.

## SUSTAIN ABILITY & RESPONSIBILITY

We promote environmentally friendly products, support local farmers, and ensure fair trade practices that uplift communities.





## COMPANY PRODUCT PORTFOLIO



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### FOOD COMMODITIES

Grabsa supplies bulk and retail food commodities supporting:

National reserves  
Government institutions  
Supermarkets and wholesalers  
Humanitarian relief agencies (e.g., WFP, NGOs)  
Export and transit trade

Products include:

*Sugar (ICUMSA 45–1200)*

Rice varieties:

*IR64, Jasmine, Basmati, Sella, Pishori*

*Wheat grain & flour*

*Maize, maize flour, bran*

Pulses:

*pigeon peas, kidney beans, black beans, green grams*

*Edible oils (sunflower, soybean, palm)*

*Animal feed ingredients (soya cake, sunflower cake, cotton seed)*

B

### AGRICULTURAL INPUTS AND FARM SUPPLIES

We support modern farming through:

Fertilizers  
(NPK, UREA, DAP, CAN, Organic fertilizers)

Agrochemicals  
(herbicides, pesticides, fungicides, growth enhancers)

Certified seeds for large-scale farming

Drip irrigation systems

Greenhouse materials, irrigation pumps, and solar-powered systems







C

**MACHINERY &  
INDUSTRIAL  
EQUIPMENT**

*We supply industries, factories,  
and construction companies with:*

- Agro-processing machines (mills, crushers, oil extractors)
- Construction machinery (mixers, bulldozers, cranes)
- Mining and drilling equipment
- Packaging and processing lines for food production
- Industrial electrical generators
- Water pumps and irrigation machines

D

**BUILDING &  
CONSTRUCTION  
MATERIALS**

*Products include:*  
Industrial cement  
Steel bars (TMT), coils, mesh wires  
Roofing sheets (aluminium, galvanized)  
Plumbing materials (PVC, HDPE, GI pipes)  
Electrical fittings, wiring, lighting  
Tiles, sanitary ware, interior finishing materials

E

**MEDICAL AND  
PHARMACEUTICAL  
EQUIPMENT**

*We supply to:*  
  
Clinics  
Hospitals  
Laboratories  
NGOs and medical programs

- Products:*
- Diagnostic machines (ultrasound, X-ray, monitors)
  - Lab equipment (centrifuges, microscopes, analyzers)
  - Hospital furniture
  - PPE and emergency kits
  - Pharmacy consumables

F

**OIL & GAS**

Diesel  
Petrol  
Kerosene  
Industrial lubricants  
LPG gas cylinders & accessories  
Bulk fuel supply to industries and fleets





# SERVICES



1

## INTERNATIONAL TRADING.

- Negotiating pricing and supply agreements
- Quality checks and factory audits
- Pre-shipment inspections and loading supervision

2

## EXPORT & IMPORT FACILITATION

- Managing all customs clearance
- Document preparation  
(COO, invoices, packing list, BL, insurance)
- Handling port operations
- Duty & tax advisory

3

## LOGISTICS & TRANSPORT SERVICES

- Inland transport for bulk cargo & containers
- Cross-border trucking
- Warehousing and consolidation services
- Last-mile delivery

4

## COMMODITY TRADING & BROKERAGE

- Bulk sourcing for regional buyers
- Secure trade procedures  
(ICPO, SPA, LC, SBLC, BG, TT)
- Risk-management through verified suppliers and inspection companies

5

## INDUSTRIAL SUPPLY SOLUTIONS.

- Turnkey supply for factories, construction companies, and mining operations
- Tailor-made procurement packages
- After-sales support and spare parts sourcing

6

## PROJECT & TENDER SUPPLY.

- Supplying goods for government tenders
- NGO humanitarian programs
- Construction and infrastructure projects

7

## MARKET RESEARCH & ADVISORY SERVICES.

- Commodity price intelligence
- Supplier evaluation
- Feasibility analysis
- Trade risk assessment





# COMPETITIVE ADVANTAGES

## Reliable Global Network

Years of partnerships with manufacturers ensure stable supply and competitive pricing.

## Strong Documentation & Compliance

We meet all international standards:

- SGS
- BV
- ISO-certified manufacturers

## Customs regulations

Trade financing documentation

## Multisector Expertise

Our diversified portfolio allows us to serve multiple industries efficiently.

## Fast and Efficient Logistics

Ability to supply across East Africa, SADC, COMESA, and global destinations.

## Strong Leadership

Experienced management ensures excellent decision-making and quick execution.

## Financial Integrity

Transparent payment procedures and secure financial workflows.

## Customer-Oriented Structure

Each client gets a dedicated account manager.





## A Word from **THE FOUNDER**



**Grace peter  
Sanga.**

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**FOUNDER AND CEO.**  
of Grabsa Traders Ltd

"Grabsa Traders Ltd was founded on a vision to create a trusted bridge between global suppliers and African markets. Our goal is not only to supply products but to support development, industrial growth, and the future of trade in Africa.



Every day, we strive to deliver excellence—through transparent procedures, strong partnerships, and an unshakable commitment to integrity. We believe in long-term relationships, in empowering our clients, and in building a company that stands for reliability and value.

*With Grabsa, your business is not just another transaction it is a partnership, a collaboration, and a shared journey toward growth and prosperity."*





# Company CERTIFICATES

 **TANZANIA** 

**Certificate of Incorporation of a Company**  
Section 15


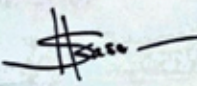
**No: 155639237**

I HEREBY CERTIFY THAT

**GRABSA TRADERS LIMITED**

is this day incorporated under the Companies Act, 2002  
and that the Company is Limited.

GIVEN under my hand at Dar es Salaam this 25<sup>th</sup> day of  
MARCH TWO THOUSAND AND TWENTY TWO.

   
PRINC. ASST. REGISTRAR OF COMPANIES



THE UNITED REPUBLIC OF TANZANIA  
BUSINESS LICENCE  
B.L. No: 20000049267  
*The Business Licensing Act No. 25 of 1972 (R.E. 2002)*

1. Issuing Office: BUSINESS REGISTRATIONS AND LICENSING AGENCY  
2. Tax Identification No: 155-639-237  
3. License issued to: GRABSA TRADERS LIMITED for the Business of: Export of Cereals and Legumes  
4. Business Location  
Region: Songwe  
District: Tandama Town Council  
Ward: MAJENGO  
Street: MAJENGO MAPYA  
5. Principal / Branch: Principal  
6. Amount of fee paid: TZS 300000 Receipt No: 4995476 on: 27/06/2023  
7. New/ Renewal of Licence No: \_\_\_\_\_ Dated: \_\_\_\_\_  
8. Date of Issue: 27/06/2023 Expiring Date: 27/06/2024

*This digital copy does not require a signature authority*

NOTE - This licence must be kept in a conspicuous position at the place of business. Any change in the particulars originally registered must be notified to the Licence Issuer.

24419929



**TANZANIA REVENUE AUTHORITY**

CERTIFICATE OF REGISTRATION  
FOR  
TAXPAYER IDENTIFICATION NUMBER (TIN)

THIS IS TO CERTIFY THAT

**GRABSA TRADERS LIMITED**

HAS BEEN REGISTERED WITH THE TANZANIA REVENUE AUTHORITY  
AND ASSIGNED THE TAXPAYER IDENTIFICATION NUMBER

**155-639-237**

WITH EFFECT FROM: 28 MARCH 2022

TAX LOCATION: SONGWE TAX OFFICE: MOMBASA

PHYSICAL LOCATION:  
STREET / AREA: MATAFANI

   
HERBERT M.T. KABWENELA  
COMMISSIONER FOR DOMESTIC REVENUE



**TANZANIA REVENUE AUTHORITY**  
ISO 9001: 2015 CERTIFIED

**TAX CLEARANCE CERTIFICATE**  
(Issued Under Regulation 103 of Tax Administration (General) Regulations, 2015)

Licensing Authority: TIN: 100-071-305  
PERMANENT SECRETARY MINISTRY OF AGRICULTURE  
AND FOOD  
SARAKOCHINSI  
9182  
DAR ES SALAAM

Tax Certificate Number:  
**561-6208-3737**  
Issuing Office: Songwe  
Telephone: \_\_\_\_\_  
Date of Issue: 09 April 2024  
Expiry Date: 31 December 2024

Taxpayer Name: GRABSA TRADERS LIMITED  
Trading Name: \_\_\_\_\_  
Taxpayer Identification Number: 155-639-237 Tax Registration Number: \_\_\_\_\_  
Company Registration Number: 155382

Business Premises located at:  
REGION: SONGWE,  
DISTRICT: MOMBASA,  
STREET: MATAFANI

This is to certify that the above registered Taxpayer has complied with tax laws and has been granted Tax Clearance Certificate with respect to the following business(es):

1. Wholesale of agricultural machinery, equipment and supplies  
2. Wholesale of agricultural raw materials and live animals  
3. Mixed farming

  
Athel T. Wengi  
COMMISSIONER FOR DOMESTIC REVENUE  
09 April 2024



Disclaimer:

1. This certificate is issued free of charge  
2. This certificate should be tendered in its original form and it is valid only if it is embossed with QR Code  
3. This Tax Clearance Certificate shall not preclude the Commissioner General from demanding and recovering taxes established after issuance of this Certificate.





# COMPANY PROFILE



"We aim not just to trade goods,  
but to trade impact, building networks  
that create value for generations to come"



+255 759 382 742



grabsa.co.tz



info@grabsa.co.tz



Dar es salaam - Tanzania